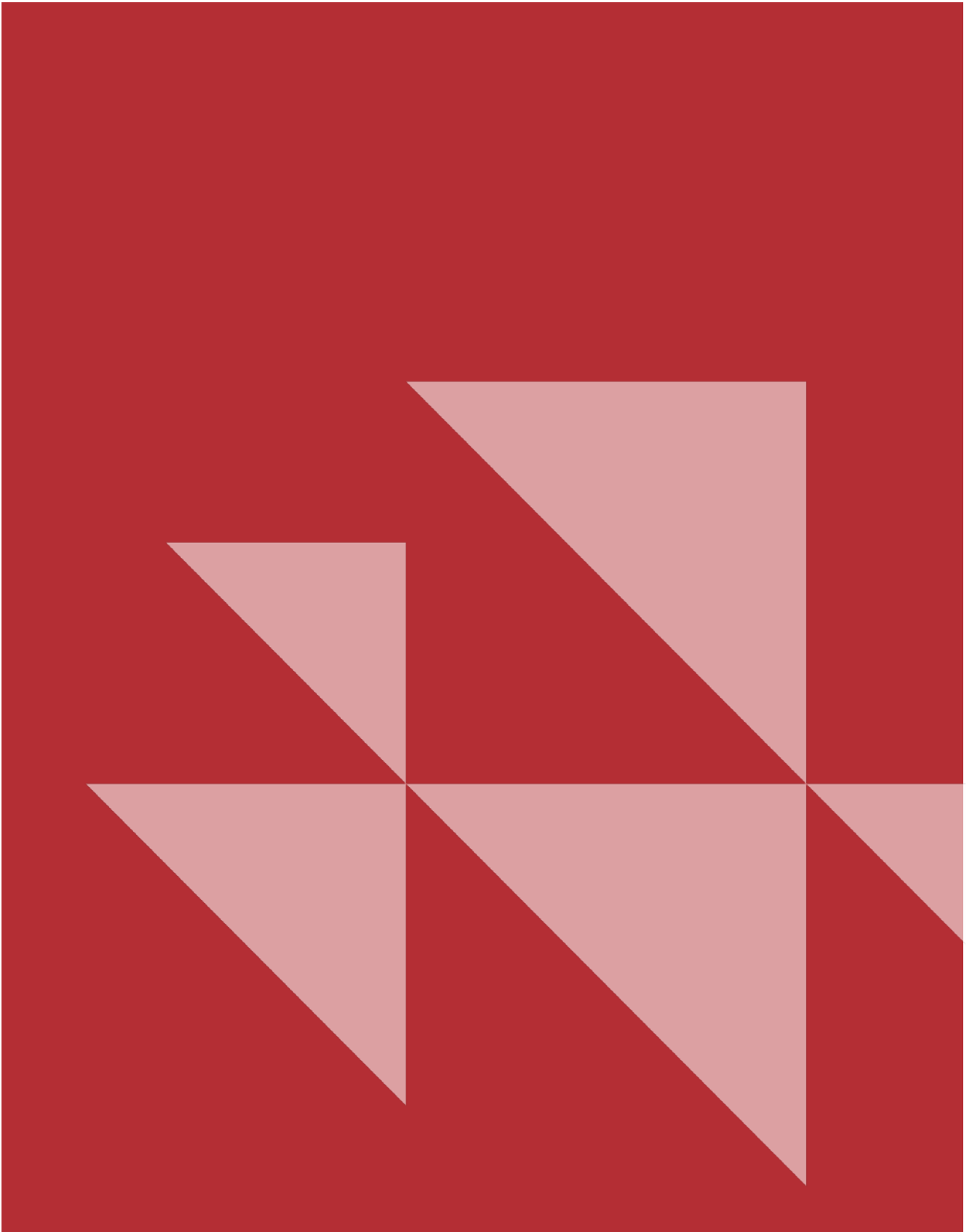

2018 On-Demand Scoring and Score Conversion

On-Demand Score information for climate change, forests and water security



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Introduction to On-Demand Scoring

CDP, in conjunction with our scoring partner, ADEC Innovations, is offering On-Demand Scoring for 2018. This service provides official climate change, forests, or water security scores to companies that miss the August 15, 2018 submission deadline¹.

By commissioning a CDP On-Demand Score, your company will receive:

- ▼ A score that grades and quantifies the completeness, quality, and environmental management performance of your CDP disclosure. The 2018 climate change, forests, and water security scores are aligned and presented in the same format.
- ▼ A feedback chart plotting your score against your sector benchmark ([see 2017 example chart](#)).
- ▼ A performance review call, upon request, with ADEC Innovations to discuss the score in more detail and identify areas for improvement.

By default, the On-Demand Score is private and confidential to your company. If you would like the score to be public on CDP's website and reports, you must request and confirm this with CDP. A private score may be communicated externally if your company wishes to do so; for example, in your annual sustainability report. To be eligible for the A List, On-Demand Scores must be public.

How to receive an On-Demand Score

On-Demand Scoring is available from August 2018 to April 2019. The fee for the On-Demand Score is US\$1,850 (in other currencies: £1,350 or €1,650) and can be paid by invoice (or credit card for non-North American companies). The fee applies per program: climate change OR forests OR water security. Multiple On-Demand Scores for multiple programs will incur multiple fees.

To confirm your request for 2018, please email scorefeedback@cdp.net with "On-Demand Score" in the subject line.

In order for an On-Demand Score to be included in CDP reports (e.g. the A List) the response must be submitted, and the On-Demand Score requested by September 5, 2018. Failure to do so will result in your submission being scored after the global scores launch in December 2018.

If you are a consultant working on behalf of a company, please note that the request for the On-Demand Score must come directly from a company contact and not from a third party.

Score Conversion

CDP also offers a Score Conversion option to organizations who have submitted to **both** investors and their customers by the Supply Chain deadline of August 29, 2018 but missed the Investor deadline of August 15, 2018. A response scored in these circumstances would be classed as a "Supply Chain score", which is private to the company and requesting Supply Chain members only. In order for this score to be made public on CDP's website and shared with investors, a Score Conversion must be applied.

The fee for Score Conversion is US\$875 (in other currencies £675 or €775) and you would receive your score in December to coincide with global scores release, but if this conversion is requested after October 15, 2018 we cannot guarantee inclusion in the reports and analysis such as the A List.

To confirm your interest for 2018, please email scorefeedback@cdp.net with "Score Conversion" in the subject line.

¹ Please note that a company which is not eligible to receive a score will also not be able to buy a score. For more information, please see CDP's Scoring Introduction.

Contact us

If you have any questions about On-Demand Scoring, please contact scorefeedback@cdp.net. We look forward to hearing from you.

2017 ADEC Feedback Chart example

Please note, the 2018 ADEC feedback charts will be different to reflect all the changes in the questionnaires and scoring methodologies.

CLIMATE CHANGE BASIC PERFORMANCE REVIEW REPORT

Thank you for submitting your 2017 CDP response. This Basic Performance Review Report benchmarks your company against other respondents and highlights areas for potential improvement.

OVERVIEW

As CDP's Global Scoring and Sustainability Outsourcing Partner, ADEC Innovations (ADEC) has experience providing services and solutions that improve your score and get you out of spreadsheets and into saving resources like fuel, energy, water and, of course, time and money.

With experience providing guidance on more than 1,400 performance review calls, scoring over 20,000 CDP responses and consulting with hundreds of companies around the world, ADEC is uniquely qualified to help collect the needed data, calculate your greenhouse gas inventory, maximize your CDP score and realize operational improvements. ADEC has the technology solutions to support your business and offers expert consulting and data management services to provide a 'fully automated' and streamlined experience.

With ADEC, you can:

- Maximize your CDP performance
- Reduce the burden of data collection, analysis and reporting
- Standardize how you manage sustainability metrics as your business changes year over year
- Feel confident that your inventories are accurate and complete

To get additional valuable insights into your 2017 CDP performance, upgrade to a **Premium or Premium+ service**.

*In accordance with CDP's conflict of interest policy, ADEC does not provide official scoring services for any of our CDP consulting clients.

COMPANY PROFILE

INDUSTRY ACTIVITY GROUP AVERAGE
Awareness C

CDP PROGRAM AVERAGE
Awareness C

HOW DID YOU DO? Leadership A-

Leadership (A/A-): Implementing current best practices
Management (B/B-): Taking coordinated action on climate change issues
Awareness (C/C-): Knowledge of impacts on, and of, climate change issues
Disclosure (D/D-): Transparent about climate change issues
F: Failure to provide sufficient information to CDP to be evaluated for this purpose*

Your Scoring Level (Disclosure, Awareness, Management, Leadership) demonstrates your company's level of environmental stewardship, and your actions and approaches in managing climate change. Your Letter Band (A/A-, B/B-, C/C-, D/D-, F) corresponds to a Scoring Level and is awarded based on the score you obtained in the highest achieved Scoring Level. Companies who do not respond or respond but do not earn any points receive an 'F' Letter Band and do not receive a Scoring Level.

*For all companies requested to respond to CDP do so. Companies who are requested to disclose their data and fail to do so, or fail to provide sufficient information to CDP to be evaluated will receive an 'F'. An 'F' does not indicate a failure in environmental stewardship.

BENCHMARKING

INDUSTRY ACTIVITY GROUP COMPARISON

DISCLOSURE: 25.8%
 AWARENESS: 17.8%
 MANAGEMENT: 25.5%
 LEADERSHIP: 30.9%

OVERALL SCORE COMPARISON

YOUR SCORE: LEADERSHIP
 INDUSTRY ACTIVITY GROUP AVERAGE: LEADERSHIP
 REGION AVERAGE: LEADERSHIP
 CDP PROGRAM AVERAGE: LEADERSHIP

PERFORMANCE REVIEW REPORT

SCORE CATEGORY BREAKDOWN

LEADERSHIP
MANAGEMENT
AWARENESS
DISCLOSURE

GOVERNANCE AND STRATEGY RISK AND OPPORTUNITY MANAGEMENT EMISSIONS MANAGEMENT VERIFICATION

YOUR SCORE INDUSTRY ACTIVITY GROUP AVERAGE REGION AVERAGE CDP PROGRAM AVERAGE

CATEGORIES ARE NOT WEIGHTED EQUALLY

KEY INDICATORS

Where should you improve?
 Based on the best practices implemented by high scoring companies, ADEC recommends that your organization:

- Sustain and monitor emission reduction targets, activities and initiatives over a long time frame (2036 and beyond).
- Prove that your organization is a leader through business strategies and targets.

NEXT STEPS

- Get Additional Benchmarking and Improvement Recommendations**
 When you upgrade to our Premium or Premium+ service, you will receive an enhanced report, additional recommendations, benchmarking against others in your industry and more time with our expert consultants. Our Premium and Premium+ services are available in Chinese, as well as English. [Click here to upgrade.](#)
- Take it to the Next Level with ADEC**
 ADEC is uniquely qualified to help you maximize your CDP performance and realize operational improvements in data collection, analysis, decision making and reporting. ADEC has the technology solutions to support your business and offers expert consulting services and data management to provide a 'fully automated' experience to get you out of spreadsheets and into saving resources. Contact ADEC at cdp@adec-innovations.com or visit our website.*
- Engage with CDP**
 CDP's Reporter Services membership provides companies tailored support through a CDP account manager, as well as access to data, analytics software and exclusive events. Contact Reporter Services at reporterservices@cdp.net. CDP's Supply Chain program is a fee-based service that produces positive results from suppliers, reduces questionnaire fatigue and provides a standardized platform comparison. Contact Sonya.Bhonsal@cdp.net to find out more.

*In accordance with CDP's conflict of interest policy, ADEC does not provide official scoring services for any of our CDP consulting clients.

ADDITIONAL RESOURCES

1. Reporting to CDP's Climate Change Program
2. Climate Change Scoring Methodology 2017
3. Climate Change Reporting Guidance 2017

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